

## Beat Kühni

Partner  
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### EXPERTISE

Beat Kühni is a partner and an expert in corporate, M&A, private equity and venture capital, real estate, banking and finance, as well as commercial and contracts. He leads the firm's Real Estate group and is team leader of the Commercial and Contracts group based in Zurich. Beat is also a standing member of several chapters of the Swiss Private Equity and Corporate Finance Association (SECA) and chairs the standing working groups responsible for SECA's VC/PE Model Documentation.

### PROFESSIONAL EXPERIENCE AND EDUCATION

2003	Partner, Lenz & Staehelin
1996	Joined Lenz & Staehelin
1998	University of Chicago Law School (LL.M.)
1995	Swiss Bar Admission

### SPECIALIST AREAS

Corporate and M&A (with particular focus on Private M&A, Private Equity and Venture Capital), Real Estate, Commercial and Contracts, Banking and Finance, Corporate and structured Finance, Regulatory, Corporate and Regulatory Investigations, Insolvency and Restructuring

### LANGUAGES

German, English, French

### MEMBERSHIPS

Zurich Bar Association (ZAV), Swiss Bar Association (SAV), International Bar Association (IBA), Private Equity, Venture Capital and Legal & Tax chapters of Swiss Private Equity & Corporate Finance Association (SECA), Head of Standing Working Groups of Expert Practitioners entrusted with SECA's VC Model Documentations

### REFERENCES

Very professional, efficient, responsive and creative  
*IFLR 1000, 2020*

He is well established in the Swiss market and possesses strong experience in



private equity and corporate matters.

*Who's Who Legal, 2020*

An encyclopaedic knowledge

*Legal 500, 2019*

Instrumental in finding creative solutions at the negotiation table

*Chambers, 2017*